

Multispecialty

Table 1.1: Staffing and Practice Data

	Count	Mean	Std. Dev.	10th %tile	25th %tile	Median	75th %tile	90th %tile
Total provider FTE	281	69.04	98.17	8.43	17.08	42.03	86.02	158.25
Total physician FTE	335	50.27	76.40	4.00	9.75	28.00	60.75	118.33
Total nonphysician provider FTE	282	13.85	20.97	1.50	2.87	6.68	16.47	35.99
Total support staff FTE	335	242.82	309.48	12.98	46.80	119.54	305.70	612.17
Number of branch clinics	243	10	13	1	3	6	13	23
Square footage of all facilities	288	106,089	137,292	7,474	20,075	54,887	133,946	258,182

Table 1.2: Accounts Receivable Data, Collection Percentages and Financial Ratios

	Count	Mean	Std. Dev.	10th %tile	25th %tile	Median	75th %tile	90th %tile
Total AR/physician	306	\$134,352	\$101,605	\$52,821	\$75,940	\$115,597	\$162,892	\$215,523
Total AR/provider	260	\$107,261	\$68,503	\$47,130	\$63,156	\$90,862	\$131,975	\$173,006
0-30 days in AR	306	52.66%	13.62%	33.71%	43.26%	54.78%	62.21%	68.17%
31-60 days in AR	306	14.75%	5.29%	9.41%	11.79%	14.08%	17.17%	20.97%
61-90 days in AR	306	8.00%	5.23%	4.74%	5.85%	7.55%	8.94%	10.99%
91-120 days in AR	306	4.98%	1.84%	2.78%	3.72%	4.73%	6.14%	7.24%
120+ days in AR	306	19.61%	11.38%	7.06%	10.96%	17.51%	26.33%	34.55%
Re-aged: 0-30 days in AR	104	55.61%	12.67%	35.48%	48.02%	56.64%	64.36%	72.48%
Re-aged: 31-60 days in AR	104	13.78%	4.31%	8.71%	10.90%	13.25%	15.94%	20.29%
Re-aged: 61-90 days in AR	104	7.17%	3.02%	3.81%	5.34%	7.00%	8.35%	10.34%
Re-aged: 91-120 days in AR	104	4.64%	1.77%	2.54%	3.61%	4.43%	5.63%	7.02%
Re-aged: 120+ days in AR	104	18.80%	10.96%	7.06%	10.45%	16.95%	23.32%	35.13%
Not re-aged: 0-30 days in AR	174	51.40%	13.04%	32.92%	42.03%	52.86%	61.05%	66.14%
Not re-aged: 31-60 days in AR	174	15.26%	5.53%	10.13%	12.20%	14.58%	17.36%	21.31%
Not re-aged: 61-90 days in AR	174	8.07%	2.28%	5.13%	6.53%	8.01%	9.23%	10.95%
Not re-aged: 91-120 days in AR	174	5.20%	1.82%	3.05%	3.95%	5.07%	6.31%	7.34%
Not re-aged: 120+ days in AR	174	20.06%	11.24%	7.34%	10.98%	18.87%	27.58%	34.49%
Months gross FFS charges in AR	296	1.55	.66	.95	1.16	1.40	1.75	2.22
Days gross FFS charges in AR	296	47.00	19.94	28.96	35.26	42.47	53.20	67.39
Gross FFS collection %	314	60.56%	11.97%	46.60%	53.26%	60.62%	67.92%	73.50%
Adjusted FFS collection %	312	96.58%	13.69%	89.25%	95.34%	97.74%	100.00%	100.89%
Gross FFS + cap collection %	112	63.32%	12.86%	50.00%	55.54%	62.05%	68.48%	76.46%
Net cap rev % of gross cap chrg	96	83.44%	56.62%	40.71%	53.83%	74.56%	98.89%	113.41%
Current ratio	173	4.22	14.67	.58	1.04	1.54	2.47	6.02
Total asset turnover ratio	173	5.31	4.66	1.45	2.31	3.79	6.40	11.46
Debt to equity ratio	173	5.24	11.01	.42	.80	1.97	4.32	9.95
Debt ratio	173	62.97%	22.95%	29.49%	44.54%	66.28%	81.21%	90.85%
Return on total assets	178	.97%	78.80%	-17.69%	-.52%	1.37%	6.56%	19.04%
Return on equity	174	4.41%	275.20%	-52.41%	-.27%	5.77%	22.97%	76.39%

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Table 1.3: Breakout of Total Gross Charges by Type of Payer

	Count	Mean	Std. Dev.	10th %tile	25th %tile	Median	75th %tile	90th %tile
Medicare: fee-for-service	311	25.61%	13.53%	7.92%	16.20%	25.00%	33.90%	43.92%
Medicare: managed care FFS	311	.89%	3.17%	.00%	.00%	.00%	.00%	2.00%
Medicare: capitated	311	1.00%	3.49%	.00%	.00%	.00%	.00%	2.33%
Medicaid: fee-for-service	311	6.75%	7.75%	.00%	1.00%	4.50%	9.88%	16.71%
Medicaid: managed care FFS	311	1.55%	5.33%	.00%	.00%	.00%	.00%	5.00%
Medicaid: capitated	311	.90%	4.03%	.00%	.00%	.00%	.00%	1.00%
Commercial: fee-for-service	311	38.16%	23.27%	1.93%	19.10%	41.00%	55.21%	68.00%
Commercial: managed care FFS	311	13.73%	21.56%	.00%	.00%	.00%	23.00%	49.56%
Commercial: capitated	311	3.06%	8.63%	.00%	.00%	.00%	.61%	9.00%
Workers' compensation	311	1.25%	2.02%	.00%	.00%	.56%	1.35%	3.25%
Charity care and prof courtesy	311	.75%	3.90%	.00%	.00%	.00%	.30%	1.48%
Self-pay	311	5.46%	5.90%	1.02%	2.00%	3.53%	6.00%	13.00%
Other government payers	311	.87%	3.28%	.00%	.00%	.00%	.48%	1.91%